



**THE FIVE ACCOUNTABILITIES
FOR PERSONAL AND
ORGANIZATIONAL GROWTH**

SAM SILVERSTEIN, CSP



5. We are accountable to contribute to our relationships.

A friend told me once, “When I get rich, I want to be one of those people who gives and gives at every opportunity.” I told him he had it backwards. The wealthiest people I know—and I’m not just talking about wealth in monetary terms—are wealthy because they are always looking for opportunities to give. That’s how they got there.

—Jeff Booth

Relationships:

Be accountable for your relationships and your contributions to them. The human touch in any relationship is the “lubricant” that makes communication possible and empowers individuals, groups, and organizations to accomplish great things. Without accountability for supporting and contributing to the relationship, there can be no true leadership, and no effective implementation, at the group or organizational level, of any of the other accountabilities.

This exercise will help you expand your sphere of contribution and create better relationships.

Think of fifteen people who are in your life or who you would like to be in your life who do or can greatly impact your success. List them here:

Each month for the next year do something that they would appreciate. Maybe it's sending them an article, a great book you've read (ie No More Excuses), a phone call seeking to serve or providing information that they could use in their business endeavors or life. Look to give and provide value to them. List below twelve ideas of what you can do and execute on the first idea today.

You expand your sphere of contribution by seeking people for whom you can make a difference. Don't look to give because you feel you should give back. Give because you want to give with no strings attached. Now sit back and enjoy making a difference in the lives of others. You'll be amazed how it impacts your life.



© 2010 Sam Silverstein Enterprises, Inc.
www.SamSilverstein.com • 314-878-9252 • www.NoMoreExcuses.me